

# People, Process, Technology:

CISOs say that everything has to work together to reliably deliver security outcomes

*Gutsy's 2023 State of Security Governance survey validates demand for a modern approach to governance*

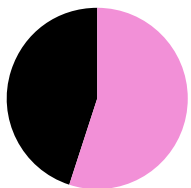
## What does Gutsy do?

Gutsy is a new way to do security governance that helps CISOs improve ROI, transform auditing, and drive strategic accountability.

## How does Gutsy work?

Gutsy connects to all the systems you're already using, continuously mines data about every process execution, and automatically correlates activities across complex security workflows.

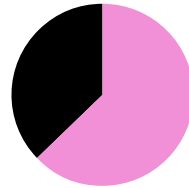
**Inefficiency and inconsistency are highly correlated with risk**



**55%**  
of tools are not operationalized



**38%**  
of incident root causes are process failures



**63%**  
of audit findings are process failures



**47%**  
negatively responded when asked whether they have reliable data about the frequency and causes of process variations

A large US healthcare org heavily invested in AWS security services used Gutsy to identify high leverage automation opportunities to reduce human analyst work and more reliably deliver on identity management SLAs.

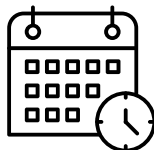
Gutsy slashed the number of hours a global manufacturing company was spending gathering data for security assessments. Using Gutsy to collect and analyze the data freed staff to advance priority improvements.

A cloud software company running a bug bounty program used Gutsy to measure service provider performance and ROI and communicate program value to the board.

**79%**

rank operationalizing tools as harder than finding tools that deliver their technical requirements

**36** the average number of security tools respondents' organizations currently use



**301** hours of data gathering per audit

**Know it, so you can answer hard questions and make good decisions**

